



Air Force Sergeants Association
Division 89 "Heartland of America"
17015 "O" Circle, Omaha, NE 68135



2011 Division 89 Conference Minutes
Independence, Missouri
March 24 – March 26, 2011

The Division 89 Annual Conference was held March 24-26, 2011 at the Hilton Garden Inn, Independence, Missouri. It was hosted by Chapters 804/A804, Kansas City and 881, Whiteman AFB; Convention Manager Charlie Dalzell. Below is a summary of events and the Convention Minutes.

Thursday – 24 March 2011

The Credentials' Desk was open from 12:00 P.M. to 5:00 P.M. in the hallway of the convention center. The Hospitality Suite was open from 4:00 P.M. to 6:00 P.M. and again from 9:00 P.M. until Midnight. The President's Reception and Dinner was held from 6:00 P.M. until 9:00 P.M. A Kansas City Classic BBQ Buffet Dinner was served by the Hotel Restaurant.

Pre-convention meeting was hosted by Division 89 President Lutzen and his council between 4:00 and 5:00 P.M. Attendees were: President Dale Lutzen, VP Steve Zalesky, Terry Turner, Roland Kolwitz, Jean Kolwitz, Charlie Dalzell, David Bamberg, Fawn Lawrence, Gary Swanson, Don Sullivan, Desiree Hill, Peter Hill, Zachary Capogna and Jon Dunn,

Invocation—President Lutzen

Pledge—Trustee Roland Kolwitz

AFSA Preamble—Senior Advisor Charlie Dalzell

Auxiliary Preamble—Auxiliary Coordinator Jean Kolwitz

The meeting was called to order at 4 pm by Div 89 President Dale Lutzen. A quorum was present to conduct business. He welcomed and introduced all present.

The first order of business was the approval of the 2010 Convention minutes. Don Sullivan motioned to approve the minutes as written, David Bamberg seconded and the 2010 Minutes were approved.

The next order of business was the approval of the Convention Agenda. Terry Turner made a motion to approve, Roland Kolwitz seconded. President Lutzen noted there would be administrative changes made: The agenda was approved.

Senior Advisor Charlie Dalzell gave convention updates; room changes, changes to script, hospitality room will open when needed and that a lot of items were donated.

VP Steve Zalesky briefed about our guest speaker and the planned Professional Development Seminar we arranged for this year's conference.

President Dale Lutzen reported about the AFSA Intl. March mid-year meeting; bylaw changes to be voted on at PAC:

1. AFSA Reorganization Plan to reduce number of divisions
2. Auxiliary to be dissolved and merged into AFSA with full membership privileges.

3. Officers to become associate members with full membership privileges; holding office and voting.

Treasurer's Report; President Lutzen stated our financial standing is good, gave a financial report and discussed the 2011 Budget to be presented to delegates for approval.

Awards by VP Steve Zalesky: We had 6 Airmen and 9 NCO nominees this year. (1) A new criteria is that these nominees had to be a member by 1 July of the awards year to be submitted, (2) briefed on awards flaws in chapters, and (3) that the awards manual needed to be rewritten and forms redone.

Scholarship by Senior Advisor Charlie Dalzell: 2 winners chosen from 10 submissions. He advised the division awarded two (2) \$500 scholarships. The scholarship is for member's dependents or grandchildren. The application includes transcripts, a letter, and application; it parallels the AFSA scholarship. A fundraiser will be held during the convention to help raise money so the program can continue next year.

Membership by Terry Turner: (1) Membership strength continues to decrease in spite of 2010 recruiting/retention being up, (2) recruiting tool on AFSA website to help track, (3) \$1.00 to be given for each retention in 2011, and pins and coins to be given for recruiting incentives. He provided a summary of division and chapter recruiting/retention achievements for 2010.

Standing Rules were presented by Don Sullivan. The SR on reports was completely redone to help facilitate AFSA's change from a fiscal year (May-Apr) to a budget year (Jan-Dec). Further changes were otherwise cosmetic, like updating the year, to include current year due dates for reports, etc. They were accepted to present to the delegates for approval.

President Lutzen is looking at areas to host the 2012 Conference. No other business was discussed.

The meeting was adjourned at 5 pm.

The President's Reception and Dinner was held from 6:00 P.M. until 9:00 P.M. It was catered by The Hilton Gardens Inn.

Friday, 25 March 2011

The Credentials' Desks was open from 7:00 A.M. until 8:00 A.M. in the lobby.

Opening Ceremonies began at 8:30 A.M. Emcee SSgt Peter Hill, AFSA Intl. Airman Activity Coordinator, from Whiteman AFB, introduced himself and welcomed all to the 2011 Division 89 Conference.

Division 89 President Dale Lutzen and Auxiliary Coordinator Jean Kolwitz officially "declared the 2011 AFSA Division 89 Conference to be in session." The Cass County Composite Squadron, Civil Air Patrol was supposed to "Present the Colors," but was a no-show. Senior Advisor Charlie Dalzell led us in the Pledge of Allegiance. SSgt Fawn Lawrence gave the invocation, Division Trustee David Bamberg read the AFSA Preamble, and Division Coordinator Jean Kolwitz read the Auxiliary Preamble.

Emcee SSgt Peter Hill made the following introductions of distinguished attendees:

- a. The Honorable Don Reimal, Mayor of Independence, Missouri
- b. Keynote Speaker Retired CMSgt Bob Anderson and his wife Pam
- c. Convention Hosts, Division 89 President Dale Lutzen
- d. AFSA International Auxiliary Trustee Patricia Parrish and her husband Brian
- e. From Chap A804, AFSA Past International Auxiliary President Kathy Oden and her husband Galen
- f. From Chap A804, Past International Auxiliary President Willa Hyde
- g. From Chap A804, Past International Auxiliary President Gloria Pinksaw
- h. From Chap A804, Past International Auxiliary President Elaine Warner-Savage and her husband Jim
- i. From Chap A804, Past International Auxiliary President Kathy Oden
- j. From Chap A851, Division 89 Coordinator Jean Kolwitz and her husband Roland
- k. All International and Division Lifetime Trustees
- l. Division 89 Airman of the Year Nominees please stand – to be introduced individually at the Honors Banquet Saturday night.
- m. Division 89 NCO of the Year Nominees please stand – to be introduced individually at the Honors Banquet Saturday night.

Welcome Address: Given by Mayor Don Reimal, Independence, Missouri. Division President Lutzen presented Mayor Reimal with a memento of our appreciation for being with us this morning.

Keynote Address: Given by Retired CMSgt (USAFR) Bob Anderson. Division President Lutzen presented Chief Anderson with a memento of our appreciation for his inspiring words.

Opening Ceremonies concluded.

Joint AFSA/Auxiliary Business Meetings: Division President Lutzen greeted delegates and called the joint business session to come to order.

Credentials Committee Report: Division 89 Senior Advisor Charlie Dalzell and Past International Auxiliary President Elaine Warner-Savage presented the Division 89 AFSA/Auxiliary credentials reports. SA Dalzell also advised that a parliamentary procedures pamphlet was on each table. A roll call was performed and **President Lutzen declared a Quorum for Division 89 and the Auxiliary to do business.**

Approval of Convention Agenda: President Lutzen asked for a review and approval of the conference agenda. He did note that VP Zalesky will present the membership awards with the other awards. Terry Turner motioned to approve the conference agenda, Zach Capogna seconded and the agenda was approved.

Division President Report/International Summary Briefing:

Division President Lutzen gave his annual report, which basically was his mid-year report to the International Executive Council in March 2011. He also briefed international updates from the March mid-year meeting at AFSA headquarters – copies attached.

Division Auxiliary Coordinator Report

Auxiliary Coordinator Jean Kolwitz presented an update on the status of the auxiliary. Division 89 has 4 Auxiliary chapters. She briefed AFSA's plan to vote at PAC to merge auxiliary members into AFSA. The Division 89 Auxiliary clipped and sent 300 lbs of coupons along with letters, goodies, toiletries, etc. overseas. A copy of her report is attached.

International Auxiliary Report: Given by International Auxiliary Trustee Patty Parish. She reported that total membership of the auxiliary is 9,561 and 13,000 are needed to sustain the auxiliary as a separate entity. If the PAC vote is approved to merge the Auxiliary into AFSA, the proposed effective date is January 1, 2012. A copy of her report attached.

Treasurers Report:

Division President Dale Lutzen reported we have \$7,402.97 in our checking account and \$4,507.86 in our savings account with no outstanding debt other than our ongoing conference. He also advised that CMSgt (Ret) Harry McLane, Chapter 804, performed the Division 89 Annual Audit this date.

Scholarship Report:

Senior Advisor Charlie Dazzell, Chair of the Scholarship Program advised the division awarded two (2) \$500 scholarships for 2010. The scholarship is for member's dependents or grandchildren. The application includes transcripts, a letter, and application; it parallels the AFSA scholarship. We received 10 applications that were judged by the Belton, Missouri Board of Education. Our two \$500.00 winners for 2010 were Melissa Laub, Altus, Oklahoma and Dakota McLane, Lees Summit, Missouri. A fundraiser is held during the conference by Chair Steve Francis, Past Division President, to fund this program.

Awards Report & Presentations:

Division 89 Vice President and Awards Chair Steve Zalesky provided information on the awards program and submission process. This included that Airmen/NCOs must be a member of AFSA by July 1st of the awards year to be submitted as a nominee. He also noted that not all chapters had turned in awards for either their chapter or members of the chapter. Hope to have more participation next year. VP Zalesky asked Division President Lutzen and Auxiliary Coordinator Kolwitz to join him in making the following presentation of this year's awards. They presented the awards as he read the accompanying citations:

Annual Award Winners

Division 89 Member of the Year: MSgt Kristin Robbins, Chapter 872/Scott AFB, IL

Division 89 Auxiliary Member of the Year: Sue Metzger, Chapter A851/Milwaukee, WI

Division 89 Chapter of the Year (Over 500 Members): Chapter 985/Tinker AFB, OK

Division 89 Chapter of the Year (Under 500 Members): Chapter 988/Altus AFB, OK

Division 89 Auxiliary Chapter of the Year Chapter A851/Milwaukee, WI

Division 89 Newsletter of the Year: Chapter 804/Kansas City MO

Division 89 Auxiliary Newsletter of the Year: Chapter A804/Kansas City, MO

Division 89 Community Service Award: Chapter 985/Tinker AFB, OK

Division 89 Auxiliary Veterans Administration Volunteer Services Award: Barbara Veach, Chapter A804/ Kansas City, MO

Division 89 Volunteer Service Person of the Year (VSP): SrA Jennifer Ponder, Chapter 985/Tinker AFB, OK

Division 89 Chapter Website of the Year: Chapter 872/Scott AFB, IL
 Individual Legislative Award-MSgt James Peters, Chapter 985/Tinker AFB, OK
 Division 89 Chapter Legislative Award: Chapter 985/Tinker AFB, OK
 Division 89 Auxiliary Community Service Award: A851/Milwaukee, WI

Annual Award Runner-Ups:

Division 89 Member of the Year Runner-Up: MSgt (Ret) Terry Turner, Chapter 985/Tinker AFB, OK
 Division 89 Auxiliary Member of the Year Runner Up: Barbara Veach, Chapter A804, Kansas City, MO
 Division 89 Chapter of the Year Runner Up (Over 500 Members) Chapter 984/Offutt AFB, NE
 Division 89 Chapter of the Year Runner-Up (Under 500 Members) None
 Division 89 Auxiliary Chapter of the Year Runner Up: Chapter A804, Kansas City, MO
 Division 89 Volunteer Service Person of the Year (VSP) Runner Up: SMSgt Matthew Becker, Chapter 984, Offutt AFB, NE
 Division 89 Chapter Website of the Year Runner-Up: Chapter 985/Tinker AFB, OK
 Division 89 Community Service Award Runner-Up: Chapter 984/Offutt AFB, NE
 Division 89 Auxiliary Community Service Award Runner-Up: Chapter A804, Kansas City, MO
 Division 89 Newsletter of the Year Award (Over 500) Runner-Up: Chapter 872/Scott AFB, IL
 Division 89 Auxiliary Newsletter of the Year Award Runner-Up: Chapter A851, Milwaukee, WI
 Individual Legislative Award Runner-Up: CMSgt (Ret) Harry McLane-Chapter 804/Kansas City, MO

2010 Recruiting Awards

Division 89 Recruiter of the Year: CMSgt (Ret) Stephan Francis, Chapter 988/Altus AFB, OK
 Division 89 Auxiliary Recruiter of the Year: (Tied) Willa Hyde, Chapter A804/Kansas City, MO and Jean Kolwitz, Chapter A851/Milwaukee, WI
 Division 89 Retainer of the Year: MSgt (Ret) Roland (Bud) Kolwitz, Chapter 851/Milwaukee, WI
 Top Auxiliary Retainer of the Year: Willa Hyde, Chapter A804/Kansas City MO
 Top Recruiting Chapter of the Year: Chapter 985/Tinker AFB, OK
 Top Auxiliary Recruiting Chapter of the Year: Chapter A804/Kansas City, MO
 Top Retaining Chapter of the Year: Chapter 851/Milwaukee, WI
 Top Auxiliary Retaining Chapter of the Yea: Chapter A804/Kansas City, MO

Recruiting Runner Up Awards:

Division 89 Recruiter of the Year Runner-Up: CMSgt (Ret) Michael Parente, Chapter 984/Offutt, AFB, NE
 Division 89 Auxiliary Recruiter of the Year Runner-Up: None (tied for Recruiter of the Year)
 Division 89 Retainer of the Year Runner-Up: SMSgt (Ret) Steve Zalesky, Chapter 872/Scott AFB, IL
 Top Auxiliary Retainer of the Year Runner-Up: Jean Kolwitz, Chapter A851/Milwaukee, WI
 Top Recruiting Chapter of the Year Runner-Up: Chapter 984/Offutt AFB, NE
 Top Auxiliary Recruiting Chapter of the Year Runner-Up: Chapter A851/Milwaukee, WI
 Top Retaining Chapter of the Year Runner-Up: Chapter 872/Scott AFB, IL
 Top Auxiliary Retaining Chapter of the Year Runner-Up: Chapter A851/Milwaukee, WI

SkyHIGHERS/HighFLIERS

SkyHIGHERS 2011

Stephan Francis, Chap 988	115	Michael Findley, Chap 985	102
Michael Parente, Chap 984	112	Amanda Matteson, Chap 984	102
Jennifer Ponder, Chap 985	105	Ronda White, Chap 985	102

Terry Turner, Chap 985	103	Steven Zalesky, Chap 872	101
Tyffany Halaney, Chap 988	103		

HighFLIERS 2011

Roland Kolwitz, Chap 851	236	Steven Zalesky, Chap 872	134
Willa Hyde, Chap A804	151		

Special Awards: President Lutzen made two special awards presentations: (1) Senior Advisor Charlie Dalzell, Beermeister Award and (2) Historian Don Sullivan, Penmanship Award.

Lunch – Joint Business Continued at 1315 hours

Quorum: President Lutzen opened up the afternoon business session by declaring a quorum for the purpose of conducting business. He then turned the floor over to CMSgt (Ret) Bob Anderson (USAFR), PhD, for PME type training. Chief Anderson is president of Back to Basics International, a professional speaking and training organization focusing on excellence and accountability.

Professional Development by CMSgt (Ret) Bob Anderson (USAFR), PhD. Key points made in this excellent presentation focusing on leadership skills to success were:

- ◆ Leadership
 - ✓ Know your subordinates goals and capabilities
 - ✓ Teach subordinates to want to make rank
 - ✓ Rank structure is a must and shouldn't be forgotten
 - ✓ Pick and choose your battles
 - ✓ People need to remember why they are following you
 - ✓ Be ready for social changes
 - ✓ Treat/hold everyone to the same standards
 - ✓ Create and instill boundaries in our Airmen
- * To be a good leader, you must be a good follower
- ◆ Discipline
 - ✓ Feedback, documentation, motivation, redesign
 - ✓ Integrity/selfless
 - ✓ Replacement/Resign
- ◆ 5 R's – Re-educate, Re-motivate, Re-design, Replace and Resign (maybe)

President Lutzen thanked Chief Anderson for the valuable training and presented him with a token of our appreciation.

Membership Report:

Division 89 Trustee Terry Turner gave statistics on Division 89's productivity and worldwide ranking in these categories. A copy of his report is attached.

Division 89 Fundraiser:

Past Division 9 President Steve Francis conducted a fundraiser among conference delegates, proceeds to support the division scholarship program. An individual breakdown of donations by

individuals/chapters is not available. \$1,617.00 was initially collected or pledged. Chief Francis continued to collect during the remainder of the conference and a final total of \$1,700.00 was raised.

President Lutzen concluded the business session for the day and Conference Manager Dalzell provided reminders and updates of coming events.

Saturday – 26 March 2011

2012 Conference Location:

No definite sites were decided from our discussion. The general consensus was to hold the conference in a central location again in 2012 to encourage attendance. President Lutzen said he would be working on this and hope to have a solution by the PAC in July 2011.

Legislation Training/Updates:

Division 89 Trustee/Webmaster Gary Swanson briefed initiatives we need to be concerned with: (1) TRICARE – inform friends and family and get them to contact elected officials; (2) GI Bill/Tuition Assistance; and (3) other hot topics and means of checking status of bills and identifying and contacting congressional leaders. He also discussed our division website and newsletter. We've had 103,000 visitors to our website to-date. We need more people to provide content for both, including bloggers.

Chapter Officer Training:

Don Sullivan gave us a PowerPoint presentation/training on what we need to be doing. (1) He provided: (1) an overview of AFSA operations and its governing publications; (2) Standing Rules for Divisions/Chapters to supplement AFSA publications; (3) A review of required reports; (4) explained AFSA changes effective January 1, 2011 – AFSA fiscal year now to coincide with calendar year; (5) explained contents of training CDs/packets he made members could take back to their chapters; and (6) gave a detail briefing of division standing rule concerning annual and quarterly reports, their timely submission to the division president and how to name the reports for positive identification. Also reminded that quorums cannot be waived for Executive Meetings.

Membership Training:

Trustee Terry Turner and International AAC Peter Hill provided areas and methods to focus on in recruiting and retention; and stressed if you wanted to be successful you had to get involved. Three goals of membership (bring in new members, keep current members, find our missing members), and Maligned rosters. Facebook is a valuable tool to show our activities, thus enhance the recruiting/retention process. Chapter 881 at Whiteman AFB and Chapter 985 at Tinker AFB are great examples of this. They post an abundant of activities/photos on Facebook, which creates interest. A new question to ask, "Why won't you join AFSA?" Periodically update members with what AFSA has done for them lately. The new membership incentives program was also explained.

Break: Then the Auxiliary moved to a different room for their breakout session. AFSA business meeting continues.....

Credentials Report:

Senior Advisor Charlie Dalzell and TSgt Matt Kosma provided the final credentials statistics. A quorum is present.

Approval of 2010 Meeting Minutes:

Motion made by Don Sullivan and seconded by Steve Francis. Minutes were approved as written.

Approval of 2011 Budget:

Motion was made by Terry Turner and was seconded by Steve Zalesky. 2011 Budget was approved.

Approval of Standing Rules:

Next was a vote on the standing rules. President Lutzen asked for a motion to accept the rules as written. Don Sullivan made a motion, Steve Francis seconded and motion passed.

Election of Officers:

Next on the agenda was the election of officers for Division 89. Division 89 is an odd-numbered division; therefore the President will be elected for two years. All other elected/appointed positions will be for one year. Senior Advisor Charlie Dalzell held the elections.

Office of President: Steve Zalesky nominated Dale Lutzen, Terry Turner seconded. There being no others, the nominations were closed and Dale Lutzen was elected by acclamation.

For the position of 1st Trustee, ND, SD, NE: Fawn Lawrence nominated Dave Bamburg and Jim Savage seconded. No others, nominations closed and Dave Bamburg was elected by acclamation.

For the position of 2nd Trustee KS, OK: Steve Zalesky nominated Terry Turner, seconded by Steve Francis. No others, nominations closed and Terry Turner was elected by acclamation.

For the position of 3rd Trustee WI, MN: Steve Zalesky nominated Roland Kolwitz, seconded by Terry Turner. No others, nominations closed and Roland Kolwitz was elected by acclamation.

For the position of 4th Trustee IA, MO, IL: Denise Roberts nominated Gary Swanson, seconded by Zach Capogna. No others, nominations closed and Gary Swanson was elected by acclamation.

Note: Proper rules of order were observed for all offices. No oppositions to any position were nominated from the floor, therefore, in each case the nominations were closed and election by acclamation voted and carried.

New and Other Business:

In the absence of any other new business, President Lutzen advised that our business sessions are concluded. The post conference Executive Council will meet back at 1330. The meeting is adjourned for lunch (on your own). He reminded all the reception and installation of officers will start promptly at 1800 in the Independence Room and immediately following will be the Honors Banquet.

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**Post-Conference Executive Council Meeting.** President Lutzen convened a post-conference meeting at 1330 with the new executive council. The following members were in attendance: Dale Lutzen, Steve Zalesky, Don Sullivan, David Bamberg, Charlie Dalzell, Desiree Hill, Peter Hill, Gary Swanson, Bud Kolwitz, Jean Kolwitz and Terry Turner.

President Lutzen outlined that Trustees would be responsible for assisting him with issues within the geographical area they were elected for as shown below. Additionally, he assigned the following Committee Chairs:

Awards: Vice President Steve Zalesky  
Legislative: Trustee David Bamberg (States – Nebraska, North Dakota, South Dakota)  
Membership: Trustee Terry Turner (States – Oklahoma, Kansas)  
Retentions: Trustee Bud Kolwitz (States – Minnesota, Wisconsin)  
Scholarships: Senior Advisor Charlie Dalzell  
Newsletter/Web Site: Trustee Gary Swanson (States – Illinois, Iowa, Missouri)

Secretary Desiree Hill  
Historian Don Sullivan (available for limited assistance)

Auxiliary Coordinator: Jean Kolwitz

President Lutzen thanked everyone for their support and efforts this past year, and for attending the conference. He introduced some topics we need to be thinking about and some that we may need to act upon depending upon the vote at the 2011 International PAC. Forward any input to him on how to best perform/use the ideas within our scope to do so:

- If AFSA reorganization is approved, we can expect to see immediate implementation.
- Depending on Auxiliary members status, a Family Matters Trustee may be developed at all levels.
- Communicate better with chapter leaders.
- Relieving duties for those not meeting requirements.
- Channel information not only to chapter presidents, but trustees as well.
- Recruitment incentives.
- Elected officials finder: TREA or MOAA organizations.
- This year's speakers/next year's speakers
- Panels that can make us more effective and productive.

President Lutzen adjourned the meeting and advised all of their installation at 6:00pm prior to the Honors Banquet.

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Division Officers Installation Ceremony was conducted by International Auxiliary Trustee Patti Parish. All current and newly elected/appointed division officers were installed into their AFSA Division 89 respective office for the year of 2011-2012.

Honor Banquet 6-9pm

Emcee SMSgt Leo Brown introduced himself and welcomed all to the Air Force Sergeants Association 2011 Division 89 Convention and Professional Airmen's Conference Honors Banquet.

Whiteman AFB Honor Guard was a no-show for posting of the colors, the National Anthem was sung by SrA Lindsey Jaxel. SSgt Fawn Lawrence, Ellsworth AFB gave the invocation and then emcee Brown introduced our distinguished guest.

Our Guest Speaker, the 6th CMSAF, CMSgt (Ret) James McCoy accompanied by his wife Kathy.

Our convention host, AFSA Division 89 President Dale Lutzen

AFSA International Auxiliary Trustee Patricia Parrish and her husband Brian

From Chapter A804, AFSA International Auxiliary Past President Willa Hyde

From Chapter A804, AFSA International Auxiliary Past President Gloria Pinksaw

From Chapter A804, AFSA International Auxiliary Past President Elaine Warner-Savage and her husband Jim

From Chapter A804, AFSA International Auxiliary Past President Kathryn Oden and her husband Galen

From Chapter A851, AFSA Division 89 Auxiliary Coordinator Jean Kolwitz and her husband Roland

All International and Division Lifetime Trustees in the audience

POW/MIA Ceremony

POW/MIA Ceremony conducted by Emcee SMSgt Leo Brown; After the script was read, a silent toast was offered for those service members that could not be with us tonight but stay in our hearts and minds forever.

Dinner

Dinner is served

Guest Speaker

Guest Speaker – Retired CMSAF #6 James McCoy talked about the problems within our Air Force when he took office in 1979; retentions, reducing the force instead of building it up, etc., etc. – just difficult times – cuts, cuts, cuts. But our men and women in spite of that hung in there and did what they had to do. By the time he retired in 1981 it had stabilized. Not because of him, but the character and dedication of our serving young men and women. President Reagan had rebuilt our force back to what it is today. We're in full circle and back to cuts, cuts, cuts. But, with the continued support of associations like AFSA we have to hang in there as we historically do and see this through also.

Division President Dale Lutzen presented CMSAF #6 McCoy with a check to the CMSAF Scholarship Fund as a token of our appreciation for his joining us this evening.

Awards

Division Vice President and Awards Chair Steve Zalesky, Division President Dale Lutzen and Division Auxiliary Coordinator Jean Kolwitz will now presented the following Awards:

Airman and NCO of the Year Awards

Each nominee was called and presented an AFSA Division 89 Commendation Certificate along with the Division 89 coin. The winner of each category was presented a 12x15” plaque commemorating their achievement:

Airmen of the Year Nominees & Winner

Chapter 872, Scott AFB	SrA Nicole Link	
Chapter 959, Minot AFB	SrA Fernando Andres-Miguel	
Chapter 964, Grand Forkd AFB	SrA Elizabeth Corpus	
Chapter 972, McConnell AFB	SrA Andrea Salazar	(not attend)
Chapter 985, Tinker AFB	SrA Jennifer Ponder	Winner
Chapter 988, Altus AFB	SrA Wesley Barlow	

NCO of the Year Nominees & Winner

Chapter 872, Scott AFB	TSgt Nicole Hilshcer	(not attend)
Chapter 881, Whiteman AFB	SSgt Peter Hill	
Chapter 951, Ellsworth AFB	SSgt Fawn Lawrence	
Chapter 959, Minot AFB	SSgt Raven Motz	
Chapter 964, Grand Forks AFB	TSgt Kelly Rodriguez	Winner (not attend)
Chapter 972, McConnell AFB	TSgt Brandon Swalla	(not attend)
Chapter 984, Offutt AFB	TSgt Nicolas Melenka	(not attend)
Chapter 985, Tinker AFB	TSgt Lisa Muth	(not attend)
Chapter 988, Altus AFB	Travis Sidel	

President and Coordinator Awards

AFSA Division 89 Auxiliary Coordinator Jean Kolwitz presented Past International Auxiliary President Elaine Warner-Savage with the Auxiliary Coordinator’s Award for her outstanding contributions support.

AFSA Division 89 President Dale Lutzen presented Convention Manager SMSgt (Ret) Charlie Dalzell with a Commendation Certificate for his commitment to excellence and devoted service.

AFSA Division 89 President Dale Lutzen presented the President’s Award to Gary Swanson for his remarkable devotion and efforts. The citation read: our success is a direct result of your guidance, support, effective involvement, contributions, strength, experience and mentorship.

President Lutzen then bestowed lifetime trusteeships on past Division 8 President/Division 89 Secretary Denise Roberts and past Division 9 Vice President/Division 89 Historian Don Sullivan, and presented them with a certificate of same.

Honors Banquet concluded.

Convention Close President Lutzen, & Coordinator Kolwitz “WE HEREBY DECLARE THE 2011 DIVISION 89 CONFERENCE ADJOURNED SINE DIE”

DALE C. LUTZEN, President
AFSA Division 89

//Don Sullivan for//
DESIREE HILL, Secretary
AFSA Division 89

5 Attachments

1. AFSA Division 89 President’s Report/AFSA International Mid-Year Update
2. AFSA Division 89 Auxiliary Coordinator’s Report
3. AFSA International Auxiliary Update
4. AFSA Division 89 Awards Report
5. AFSA Division 89 Membership Report



AIR FORCE SERGEANTS ASSOCIATION WRITTEN REPORT



<input checked="" type="checkbox"/> INTERNATIONAL	<input type="checkbox"/> STATE	<input type="checkbox"/> DIVISION	<input type="checkbox"/> CHAPTER
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Initiating Activity Name and Title:	Date: January 28, 2011
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Report Type: <input checked="" type="checkbox"/> Committee <input type="checkbox"/> DPR <input type="checkbox"/> Trustee	Meeting to be Presented: <input type="checkbox"/> November <input checked="" type="checkbox"/> March <input type="checkbox"/> August <input type="checkbox"/> Other _____
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PART I – COMMITTEE MEMBERS/DIVISIONS REPRESENTED (if applicable)

Name and Position	Name and Position
Dale Lutzen, Division 89 President	

PART II – REPORT

2010 was a busy and most productive year. We thriving and excelling as a combined division after only two years after merging and look forward to continuing that momentum! As expected, it didn't change much of how we operate – business as usual!

We lost 1 AFSA and 1 Auxiliary chapter to deactivation (both 859/A859, Duluth, MN, deactivated January 2010). The same old reason applies, an aging membership with accompanying health issues and no one willing to step up into leadership positions.

I still oversee AFSA's 2nd largest division with 15 AFSA chapters and provide guidance for 4 Auxiliary chapters encompassing 10 states in Division 89. I direct their efforts to excel through personal contact to encourage and problem solve; and by timely distributing bulletins/information to provide qualify news of new developments and events around AFSA that could also help us succeed.

My appointment of a new talented Webmaster to design and we launched a website - <http://www.afsadiv89.org> and a Facebook page paid off. We were recognized as the Division Web Site of the Year at last year's PAC. Our newly designed division coin and lapel pin are also very popular.

I attended the International PAC/Convention in Atlanta, Georgia in August 2010. I performed as installing Officer at several chapters, attending various chapter banquets and activities.

Business demands, personal and division, kept me from personally pursuing recruiting & retention in my normal fashion as a SkyHIGHER or HighFLIER qualifier; however, I have a lifetime record of 773 recruits and 297 retains which enabled me to continue to provide

strong leadership in this area. As a result Div. 89 excelled as a collective producer in 2010:

(1) Div. 89 was 2nd in AFSA with 9 of 55 SkyHIGHERs, a 16% share; and 1st in AFSA with 3 of 7 HighFLIERS, a 43% share.

(2) We had a 10% share of total recruiting with 1,455 out of an AFSA total of 14,403 new members and a 32% share of total retention with 727 members retained out of an AFSA total of 2,250 members retained.

GOAL 1 for 2011: Increase Recruiting. We will continue to try and expand the number of people out recruiting.

GOAL 2 for 2011: Increase Retention . With an overall 32% share and 3 out of 7 Highfliers from Division 89 it would appear we're doing well. But, this was achieved by just a few people. I intend to continue seeking a workable solution to this age-old problem. We must have several model approaches because what works for retirees doesn't for active duty.

GOAL 3 for 2011: Re-establish communications (again) with Active/ANG/Reserve Wings to gain their support of local chapters. It's a most difficult battle where no active duty base exist, but I intend to continue seeking access to personnel that can make this happen.

Constant guidance and reminders to recognize achievers through the AFSA Awards Program is paying dividends. Most of our chapters that have active duty support submit a Airman and NCO of the Year package in 2010. Additionally, Div. 89's productivity does not go unnoticed. At the 2010 PAC in Atlanta, Georgia, we were recognized with the following awards:

(1) AFSA Intl Member of the Year - MSgt (Ret) Terry Turner, Chap 985, Tinker AFB, OK

(2) AFSA Field Organization Legislative Award - Chapter 985, Tinker AFB, OK

(3) AFSA Individual Legislative Award - MSgt (Ret) Terry Turner, Chapter 985, Tinker AFB

(4) AFSA Exemplary Achievement Award - Chapter 985, Tinker AFB, OK

(4) AFSA Top Retainer - Roland 'Bud' Kolwitz, Chapter 851, Milwaukee, WI

Plus 9 Skyhighers and 3 Highfliers.

Published a division-wide letter explaining all the AFSA changes, including the new AFSA Fiscal Year. Also published an Interim Standing Rule on Reports to provide division chapters detailed reporting proceduring, including the new due dates, to help them with the initial transition.

I appreciate International President Ledoux's sharing his time to meet with me during his visit to Omaha in January 2011. It was enlightening, enjoyable and productive.

Although Division 89 is far from the largest division in AFSA, we are proud to continue to be one of its top divisions in productivity.

I, and Division 89 members, thank CEO Doc McCauslin and International Jeff Ledoux for

their leadership and continuing efforts to guide this great organization. We're excited and look forward to a successful 2011.

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*Air Force Sergeants Association
Division 89 "Heartland of America"
17015 "O" Circle, Omaha, NE 68135*



AFSA Division 89 Chapter/Division Officers:

Reference: AFSA Mid-Year Meeting March 11 and 12, 2011

I attended the AFSA Mid-Year Meet on March 11 and 12, 2011 at HQ AFSA as your Division President Representative and a member of the International Executive Council. Here is a brief synopsis of key areas discussed. As always, input is greatly appreciated. (Note: There is a LOT of information here. Print this out and share it with your membership!)

1. AFSA Professional Airmen's Conference: The annual AFSA PAC is only 3 months away. I've attached a letter that authorizes attendance for award winners, those involved in PA activities, etc. My focus is to ensure all NCO and Airman of the Year award winners gain funding to attend. This goal was echoed by all in attendance.
2. Auxiliary: The Executive Council voted to officially request the inclusion of all Auxiliary members into AFSA. Here is what this means:
 - a. The proposal must be ratified at this year's PAC. If approved, all Auxiliary members roll into the respective AFSA chapters on 1 Jan 2012.
 - b. All Auxiliary Chapters will go away. All chapters will be one family.
 - c. Auxiliary members will still be coded as Auxiliary members. However, they are eligible to vote, hold office, etc. Any Auxiliary members can become a Chapter President, Trustee, Division President, etc.
3. AFSA Trustees: We currently have an Active Duty, ANG, Reserve, and Retiree/Veteran's Affairs Trustee on the AFSA Executive Council. The role of each Trustee is to provide representation on the Executive Council for the group of members they represent. There is a proposal to combine the ANG, AF Reserve, and Active Duty Trustee positions into a single position. This proposal was sent to a committee who will make recommendations at the PAC. A vote will follow.
4. Airman Activity Council Trustee: The council will also vote on a proposal to eliminate the AAC from the AFSA Executive Council at the July PAC. There was much discussion on how to ensure we have Airman Representation without having a Trustee position.

5. Membership Query Capability: We voted to ask AFSA to create a member query capability on the web page for authorized Chapter/Division leaders (Pres, VP, and Membership Trustee). This will allow us to put in names, birthdates, and determine status. AFSA is looking at how to implement this from a technology standpoint. I believe this is important and will continue to remind AFSA of its obligation to make this happen.

- a. We also gained verbal commitment to add a retention tracker feature to the web page. I'll track that as well.
- b. We also discussed setting up a common area to place training materials. We need to follow through on this great idea as well.

6. Officer's Get the Vote: The council voted to recommend a change to the by-laws that will allow Associate members (officers) to vote and hold office. This change modernizes our by-laws and puts us in lock step with other organizations.

7. Life Dues Increase: The council voted to increase life dues. Like it or not, this is an economic must.

8. New 1 and 1 Membership Award: The council voted to add a new membership award. For now, I'll call it the 1 and 1 award. I like all membership awards J.

- a. The award recognizes the Chapter and Division with the most individuals who recruit AND retain at least one member. The award is given at the PAC.
- b. This new award is effective now based on numbers from 1 January.

9. AFSA Reorganization: AFSA created the current 13 Division structure in 1978. Since that time AFSA has changed dramatically. I believe most agree the current structure is broken and doesn't work.

- a. The Executive Council formed a committee to develop options. We will review and vote on these options at the July PAC.
- b. Most agree some change is needed. Our current structure was created in 1978. Much has changed.

10. New Joint Membership: A new joint plan that allows a member and spouse to join at AFSA at a reduced rate was validated and will be finalized and voted on at the PAC. I believe AFSA is about the family. We'll see where this proposal goes.

11. Renewal Status: The council approved the current method of classifying those members signed up after they have been terminated for 61 days or more as renewals. The AFSA CEO asked for my support on this and got it. It eliminates multiple technical issues and makes it easy. All Chapters still get a \$1.00 for each renewal, so from a financial standpoint, this is a wash.

Thank you Division 89 Members. You are the best! If there are any questions on the issues, send them my way. Share your thoughts-they represent your interests.

Yours in AFSA,

Dale C. Lutzen, President
AFSA Division 89

AFSA Division 89 Auxiliary Coordinator Report

2011 COORDINATOR SPEECH

INTERNATIONAL AUXILIARY TRUSTEE PARRISH, DIVISION 89 EXECUTIVE COUNCIL, DELEGATES, AND GUESTS,

GOOD MORNING.

AS AN UPDATE DIVISION 89 CONSISTS OF 4 ACTIVE AUXILIARIES -A804, KANSAS CITY, MO; A851, MILWAUKEE, WI; A856, WAUSAU, WI; and A858, MINNEAPOLIS, MN

AS YOU KNOW, I SEND RENEWALS TO THE MEMBERS OF THE INACTIVE AUXILIARIES AND WHEN I SEND THEM THE RENEWALS, I REMIND THEM OF WHAT AFSA DOES FOR THEM AND THAT, IF AT ANY TIME, THEY WISH TO REACTIVATE, ALL THEY HAVE TO DO IS LET ME KNOW. IT ONLY TAKES 10 PEOPLE TO REACTIVATE AN AUXILIARY.

NO BORING FIGURES HERE, BUT THE DIVISION 89 AUXILIARIES CONTINUE TO LEAD THE ORGANIZATION IN AUXILIARY RENEWALS. THE TWO TOP RETAINERS COME FROM OUR DIVISION. ONE CAME FROM A804, THE OTHER FROM A851. THIS YEAR DIVISION 89 RETAINED 240 OUT OF THE TOTAL 377 FOR ALL THE RETENTIONS IN ALL OF THE AUXILIARIES. WILLA HYDE IS A HIGHFLIER AGAIN THIS YEAR.

INFORTUNATELY, OUR RECRUITING EFFORTS ARE NOT AS STRONG, ALL THE ACTIVE AUXILIARIES IN DIVISION 98 FACE THE SAME PROBLEM—NO ACTIVE DUTY BASE NEARBY. BUT STILL RECRUITING BOOTHS ARE PUT UP AND MEMBERSHIP DRIVES GO ON AND APPLICATIONS TO PROSPECTIVE AUXILIARY MEMBERS PUT IN THE AFSA MEMBERS RENEWAL MAILING. WE ARE OUT THERE WORKING.

BUT DESPITE ALL THIS, THE MEMBERSHIP IS STILL DECLINING. THE AVERAGE AGE OF AN AUXILIARY MEMBER IS 72. WE NEED TO GET THE YOUNGER MEMBERS INVOLVED AND WE ARE ALL OPEN TO SUGGESTIONS AS TO HOW TO GO ABOUT GETTING THEM INVOLVED IN AFSA.

LAST YEAR AT THIS TIME IT WAS REPORTED THE AUXILIARY MEMBERSHIP WAS 10,285 AND THAT WE NEED3ED 13,000 TO CONTINUE AS A VIABLE AUXILIARY. NOW WE ARE IN DANAGER OF DIPPING BELOW 10,000.

BECAUSE OF THIS, THERE IS A PROPOSAL TO ASSIGN AUXILIARY MEMBERS TO THEIR PARENT CHAPTER, THEREBY CLOSING DOWN THE AUXILIARY. THAT IS TO BE VOTED ON AT THE PAC IN JULY.

I AM SORRY TO SAY THERE WERE NOT MORE AJUXILIARY AWARD SUBMISSIONS. THERE ARE MEMBERS AND AUXILIARY CHAPTERS WHO SHOULD BE RECOGNIZED FOR THEIR HARD WORK. IT IS A LOT OF WORK, BUT ALL SHOULD BE RECOGNIZED.

THE AUXILIARIES THAT PARTICIPATED IN THE COUPON PROGRAM ARE A804 AND A851. A804 SENT OUT 300 POUNDS AND A851 SENT OUT 59 lbs. THANKS TO ALL

WHO PARTICIPATE—FROM THE ONES WHO GIVE US THE COUPONS TO THE ONES WHO TAKE HOURS TO CUT, SORT, AND THEN MAIL THEM OVERSEAS. A804 MEETS MONTHLY TO CUT AND SORT THEIRS AND THE GUARD FROM MILWAUKEE DROP THEM OFF AT BINS AROUND THEIR BASE

IN AUGUST I ATTENDED INTERNATIONAL CONVENTION AND ATTENDED ALL THE SESSIONS, ALONG WITH THE COORDINATOR MEETINGS. AS USUAL ALL MEETINGS WERE QUITE INFORMATIVE. ONE OF THE BIG TOPICS OF CONVERSATIONS WAS THE STATUS OF THE INTERNATIONAL AUXILIARY.

IN OCTOBER I ATTENDED THE ANNUAL MEMBERSHIP TEA HELD BY A804, KANSAS CITY. AS ALWAYS, IT WAS A REALLY NICE EVENT. I HAVE BEEN IN TOUCH WITH ALL OF THE AUXILIARIES BY MAIL, E-MAIL OR PHONE.

AS USUAL A804 HAD THEIR POW/MIA CEREMONY. A804 HAD THEIR ANNUAL JOINT CEREMONY WITH THE NAMES OF ALL FROM MISSOURI AND KANSAS BEING READ.

KANSAS CITY CONTINUES TO SUPPORT MANY ORGANIZATIONS IN THEIR AREA, VOLUNTEER AT THE VA, COLLECT CANCELLED STAMPS IN THE “STAMPS FOR THE WOUNDED PROGRAM”, HAVE A MEMBERSHIP PICNIC, TAKE PART IN THE “CENTS-OFF COUPON” PROGRAM.

MILWAUKEE’S PROJECTS include COUPONS, CANCELLED STAMPS, SOUP LABELS, ITEMS FOR THE VA; ARE JUST A FEW. RECENTLY THEY SENT BOXES OF LADIES ITEMS AND TOILTRIES TO THE WOUNDED WOMEN PATIENTS AT LANDSTUHL REGIONAL MEDICAL CENTER AND BOXES OF POPCORN, SNACKS AND TOILETRIES TO BAGRAM AB. A851 WORKS WITH THE PROGRAMS of FAMILY SUPPORT

WAUSAU IS CONTINUING THEIR WORK WITH A LOCAL SCHOOL IN SENDING LETTERS AND GOODIES TO THE TROOPS IN IRAQ. THEY ARE ALSO INVOLVED WITH THE “HIGHGROUND”—A VETERANS MEMORIAL IN NEILSVILLE, WI.

MINNEAPOLIS CONTINUES SUPPORTING THE CHAPTER WHEREEVER THEY ARE NEEDED.

AS YOU CAN SEE, THE AUXILIARIES ARE FILLED WITH BUSY AND HARD WORKING INDIVIDUALS. THEIR MOTTO SHOULD BE THE OLD “NEVER HAVE SO FEW DONE SO MUCH FOR SO MANY.” I SEE GREAT THINGS AHEAD FOR DIVISION 89 IN 2011 WITH YOUR HELP.

THANK YOU-----

International Auxiliary Update 2011 Division 89 Conference
International Auxiliary Trustee Patricia Parrish

Good Morning,

As Division President Lutzen has stated, we had an interesting Mid-Year meeting in D.C.

He has made you aware of the Talking Papers that were voted on and passed. If these Talking Papers are approved at the International PAC in San Antonio then the Auxiliary will merge with AFSA. Which will take be effective 01/01/2012.

I could stand here and tell you the would a, could a and should of 's, but the facts is on April 1,2010 our Auxiliary membership was 10,285 and still falling. As we said last year we needed at least 13,000+ members and consistent retaining to survive. Our membership now is 9,561 members.

Our Auxiliary seems to be short on members wanting to step up to take positions in chapter offices, and it has gotten tiring for those that have done it for so many years. Other issues with the Auxiliary Chapters lack of participation, additional paperwork, disinterest, and membership failing, and not renewing their membership, and chapters are deactivating. There seems to be no way we can stop the downhill spiral.

But it comes down to one thing and that is 'NUMBERS' membership is down on each side of the AFSA, and Auxiliary. And that's not just this organization but all other organizations are feeling the impact of this economy. It has limited people resources. So this is in no way due to a failure on anyone's part. However it will be a good way for our efforts to strengthen our association and bring us into a whole...Because if we are not growing we are slowly dying.

Auxiliary members will continue to work very hard with several projects. As with the VA hospitals, Greeting Troops coming thru airports, clipping coupons to mail overseas, assisting families with spouses deployed, sending packages to troops and scholarships and many more items. This is something that we can continue to do ,and get even more assistance when AFSA joins us...

I want to assure you the Auxiliary will still be important. We will be a vital asset to AFSA, taking care of the members and their families. Merging with AFSA make us a bigger TEAM with more assistance so we can do even greater things for our military families.

However Recruiting and Retaining members must still be our main focus it is vital for our voices to be heard on CAPITAL HILL. We do make a difference .

I want to thank each and every one of you for your dedication and hard work you have put forth to making the Auxiliary such a strong force in AFSA.

This concludes my report

Thank You,

Trustee Patti Parrish



AIR FORCE SERGEANTS ASSOCIATION

WRITTEN REPORT



<input type="checkbox"/> INTERNATIONAL <input type="checkbox"/> STATE <input checked="" type="checkbox"/> DIVISION <input type="checkbox"/> CHAPTER	
Initiating Activity Name and Title: Div 89 VP Steve Zalesky	Date: 24 Mar 2011
Report Type: <input checked="" type="checkbox"/> Committee <input type="checkbox"/> DPR <input type="checkbox"/> Trustee	Meeting to be Presented: <input type="checkbox"/> November <input checked="" type="checkbox"/> March <input type="checkbox"/> August <input type="checkbox"/> Other _____
PART I – COMMITTEE MEMBERS/DIVISIONS REPRESENTED (if applicable)	
Name and Position	Name and Position
Steve Zalesky, Chair	Bill Rheingans, Chapter 851, Judge
Ed Purdy, Chapter 872, Judge	Mark Redden, Chapter 872, Judge
PART II – REPORT	
<p>The division awards program remains a vibrant recognition program to recognize each chapter's individual and team accomplishments. The numbers of award submissions this year increased from last year, but we continue to have some chapters that did not submit for any awards. 11 of the 15 division chapters submitted for awards, but not all the chapters submitted for every award category. To improve on this we need to remind our chapter presidents that the awards program is intended to recognize individuals and chapter who have contributed made an significant impact to their chapter</p> <p>This year there were six Airmen and Nine NCO of the Year submissions, but due to changes in the Awards Manual requiring nominees to be members prior 1 Jul of calendar year may have limited the number of individual award nominations we received.</p> <p>We continue to run into problems with some chapters not following the Awards Manuals' guidance in drafting awards. Example: Total number of bullets on an AF Form 1206, some chapters exceeded the requirement while some chapters didn't submit enough bullets. AFSA's Awards Manual is not written very well in providing guidance in drafting awards. Although, a limiting factor in drafting award submissions could contributed to AFSA attempt</p>	

to standardize the nomination form. The form is not user friendly and needs to be changed before next year.

This concludes my report.

This report was presented to the membership/executive council/committee at a general meeting held on the date indicated below:

Meeting Date	Submitter's Typed Name	Submitter's Signature
24 Mar 2011	Steve Zalesky	

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2010 Division 89 Membership Productivity Statistics

NAME	SKYHIGHER	DIV	CHAP	RECRUITS	LIFETIME
FRANCIS, STEPHAN	Yes	89	F0988	115	1,603
PARENTE, MICHAEL	Yes	89	F0984	112	1,736
PONDER, JENNIFER	Yes	89	F0985	105	105
TURNER, TERRY	Yes	89	F0985	103	486
HALANEY, TYFFANY	Yes	89	F0988	103	103
FINDLEY, MICHAEL	Yes	89	F0985	102	102
MATTESON, AMANDA	Yes	89	F0984	102	102
WHITE, RONDA	Yes	89	F0985	102	102
ZALESKY, STEVEN	Yes	89	F0872	101	440

HIGHFLIER

KOLWITZ, ROLAND	Yes	89	F0851	222	2,019
HYDE, WILLA	Yes	89	X0804	146	1,335
ZALESKY, STEVEN	Yes	89	F0872	134	402

➤ AFSA 55 Skyhighers

◆ Div 89 - 9 Skyhighers or 16% of Market Share

➤ AFSA 7 Highfliers

◆ Div 89 – 3 Highfliers or 43% of Market Share

➤ AFSA Total Recruiting – **14,403** New Members (14,754 HQ Report)

◆ Div 89 – 1,455 Recruited or 10% of Worldwide Market Share

➤ AFSA Total Retaining – **2,250** Members Retained (2,249 HQ Report)

◆ Div 89 – 727 Retained or 32% of Worldwide Market Share

Note: Requires updating:

1. Division 89 was 2nd with total Skyhigh producers and 1st in total Highflier producers

Top 20 Recruiters Lifetime for Division 89

PARENTE, MICHAEL	89	F0984	1,454
FRANCIS, STEPHAN	89	F0988	1,414
LUTZEN, DALE	89	F0984	773
BENNETT, JONATHAN	89	F0985	737
GRUBB, CHARLES	89	F0984	652
RODGERS, RANDALL	89	F0872	465
GERHARDT, BUDDY	89	F0972	426
TURNER, TERRY	89	F0985	367
ZALESKY, STEVEN	89	F0872	351
KAAUAMO, JAMIE	89	F0872	332
SULLIVAN, DONALD	89	F0985	314
SAWHNEY, CHETAN	89	F0872	303
LASSETER, WELDON	89	F0951	302
DEVENITCH, MICHAEL	89	F0985	286
HYDE, WILLA	89	X0804	274
THOMPSON, BRYAN	89	F0985	264
KOLWITZ, ROLAND	89	F0851	230
SIMS, VAN	89	F0984	216
RUSH, WILLIAM	89	F0972	214
SCHROEDER, DALE	89	F0858	206

Top 20 Retainers Lifetime for Division 89

KOLWITZ, ROLAND	89	F0851	2,243
BENNETT, JONATHAN	89	F0985	481
ZALESKY, STEVEN	89	F0872	443
LUTZEN, DALE	89	F0984	297
PARENTE, MICHAEL	89	F0984	76
GERHARDT, BUDDY	89	F0972	72
FRANCIS, STEPHAN	89	F0988	49
BECKER, MATTHEW	89	F0984	44
THOMPSON, BRYAN	89	F0985	27
TURNER, TERRY	89	F0985	14
DALZELL, CHARLES	89	F0804	14
LINK, NICHOLE	89	F0872	13
SULLIVAN, DONALD	89	F0985	12
BAMBURG, DAVID	89	F0951	10
FINDLEY, MICHAEL	89	F0985	7
MORRIS, BRIAN	89	F0851	6
GREENE, WAYNE	89	F0872	4
CLARK, AFRYEA	89	F0959	4
WHITE, RONDA	89	F0985	3
SWANSON, GARY	89	F0872	3

Terry Turner, Trustee/Membership Chair
AFSA Division 89