## Greetings,

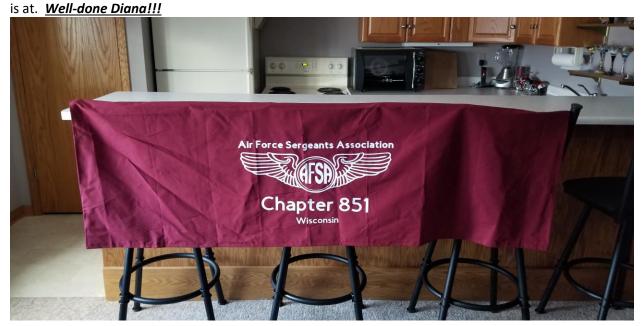
To give everyone an update to what is going on and around AFSA. On March 7-9 your AFSA International Executive Council is traveling to the AFSA HQs for the annual Mid-Year Meetings. Unfortunately, I am unable to represent our division and have asked Division Trustee Kevin Ott to represent our division. We are also fortunate to have two division members who are also on the International Council that will be at the meetings; International Retired & Veterans Affairs Trustee Dale Lutzen (also our Division Senior Advisor) and International Family Affairs Trustee Patti Dalzell (Chapter 804). During these meeting the International President and AFSA Executive Director will provide an overview on what is happening across our Association and an update the attendees to what the HQs is doing in representing our members on Capitol Hill. During our division conference Trustee Ott will provide everyone an update to what was discussed during the Mid-Years meetings. Speaking of our conference, Chapter 872 (Scott AFB) is in the initial planning stages of our division conference and we need your support in sending 3-4 (or more) attendees from every chapter. We also need your support in submitting annual award nominees, this your opportunity to recognize your dedicated volunteers in being recognized at the division-level who will go forward to compete at the international-level. Here is the link for the awards program http://www.afsadiv3.org/index.php/fraternity/afsa-recognition-program. Additionally, to help off-set some of our conference expenses we need every chapter to place an ad in the chapter conference booklet, http://www.afsadiv3.org/index.php/download\_file/force/409. If there are any questions about the booklet please let me know. As a reminder conference registration forms are due 18 March and the last day to reserve hotel rooms are 25 March.

Next, what update wouldn't be complete unless I injected something about membership! At the beginning of the year we established membership recruiting and retention goals for each chapter. We are two months into the new year and we have some chapters who have not recruited and/or retained one member. We need your support in achieving your chapter's goal. I challenge every chapter president and vice president to recruit or retain 5 members before our division conference. We cannot expect the chapter membership trustee to carry the weight for the entire chapter, we need everyone to get involved. The membership committee is the most important committee of any chapter, without a strong membership base, nothing else the chapter does will have purpose. Just imagine if every member of your chapter recruited one new member today. Your chapter membership would double overnight! Please make the extra effort to make membership a priority for your chapter.

		Quota			Remaining	Remaining
	Quota	Based			То	То
	Based on	on			Achieve	Achieve
	692	1,092	To Date	To Date	Goal	Goal
Chapter	Retentions	<u>Recruits</u>	Retentions	Recruits	<u>Retentions</u>	Recruits
F0804	80	20	15	1	65	19
F0851	175	25	23	2	152	23
F0858	17	17		1	17	16
F0872	135	200	4	5	131	195
F0881	19	45			19	45
F0883	10	55			10	55
F0951	24	75		7	24	68
F0959	24	77			24	77
F0964	18	45		1	18	44
F0972	24	130	3	6	21	124
F0984	65	140			65	140

F0985	75	140		2	75	138
F0988	16	100		2	16	98
F0990	10	23			10	23
Division						
Totals	692	1092	45	27	647	1065

Chapter Table Covers: Chapter 851 (Milwaukee) contact Chapter 959's VP (Diana Holmes) to make an table cover for their chapter (6 ft for \$50 and 4 ft is \$40), refer to the attached pic. This is a great investment to show-case your chapter at membership recruiting events or anywhere else your chapter



The Winter Edition of the AFSA Magazine was recently published and there are some great articles that everyone should read. If you are a new chapter president I highly recommend reading the article authored by Chapter 652 (Keesler AFB) "Membership = Leadership and Mentorship". Also, the HQs now has the capability to provide printed magazine for those members who prefers to receive a hard copy of the magazine. There is a cost to receive the magazine, <a href="https://www.hqafsa.org/winter2019.html">https://www.hqafsa.org/winter2019.html</a> refer to page 23.

Lastly, I still need the following chapter reports. I must have these reports as soon as possible.

851 – Milwaukee: DOO 858 – Minneapolis: DOO 872 – Scott AFB: Audit

881 – Whitman AFB: Audit, Budget, DOO, 3rd & 4th Qtr AAF 2018

883 - Ft Leonard Wood: Audit, Budget, DOO

964 – Grand Forks AFB: Audit, DOO

972 – McConnell AFB: Audit, Budget, DOO, 3rd & 4th Qtr AAF 2018 990 – Vance AFB: Audit, Budget, DOO, 2nd, 3rd, & 4th Qtr AAF 2018

Thanks for all that you do! Steve

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